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Reference: 61002130/17816698-HN

#### INDEPENDENT AUDITORS' REPORT

To: Shareholders of Saigon Joint Stock Commercial Bank

We have audited the accompanying consolidated financial statements of Saigon Joint Stock Commercial Bank ("the Bank") and its subsidiaries as prepared 15 March 2016 and set out on pages 6 to 82, which comprise the consolidated balance sheet as at 31 December 2015, the consolidated income statement and the consolidated cash flow statement for the year then ended and the notes thereto.

#### The Board of Management's responsibility

The Board of Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, Accounting System for credit institutions, regulations, official letters and approvals of the State Bank of Vietnam and with the statutory requirements relevant to preparation and presentation of consolidated financial statements, and for such internal control as the Board of Management determines is necessary to enable the preparation and presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirement, plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank and its subsidiaries' preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank and its subsidiaries' internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Bank and its subsidiaries as at 31 December 2015, and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Accounting System for Credit Institutions, regulations, official letters and approvals of the State Bank of Vietnam and statutory requirements relevant to preparation and presentation of consolidated financial statements.

Ernst & Young Vietnam Limited

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Nguyen Thuy Duong Deputy General Director Audit Practicing Registration Certificate No. 0893-2013-004-1

Ho Chi Minh City, Vietnam

15 March 2016

Nguyen Quoc Tuan Auditor Audit Practicing Registration Certificate No. 1841-2013-004-1

# CONSOLIDATED BALANCE SHEET as at 31 December 2015

B02/TCTD-HN

	Notes	31 December 2015 VND million	31 December 2014 VND million
ASSETS			
Cash and gold	6	2,327,014	1,403,153
Balances with the State Bank of Vietnam	7	3,766,305	5,210,502
Due from and loans to other credit institutions  Due from other credit institutions  Loans to other credit institutions	<b>8</b> 8.1 8.2	<b>17,765,281</b> 17,340,400 424,881	<b>11,146,287</b> 10,550,510 595,777
Trading securities Trading securities Provision for trading securities	9	<b>32,090</b> 42,212 (10,122)	- - -
Derivatives and other financial assets	10	295,339	-
Loans and advances to customers  Loans and advances to customers  Provision for credit losses	11 13	<b>169,228,314</b> 170,461,787 (1,233,473)	<b>133,265,510</b> 133,993,067 (727,557)
Purchased debts Purchased debts Provision for credit losses of purchased debts	12	<b>119,255</b> 148,374 (29,119)	<b>11,755</b> 12,374 (619)
Investment securities  Available-for-sale investment securities Held-to-maturity investment securities Provision for investment securities	14	<b>65,485,179</b> 41,052,824 27,488,960 (3,056,605)	<b>43,906,651</b> 26,354,703 18,872,686 (1,320,738)
Long-term investments Other long-term investments Provision for long-term investments	15	<b>84,834</b> 85,014 (180)	<b>71,258</b> 71,438 (180)
Fixed assets Tangible fixed assets Cost	<b>16</b> 16.1	<b>3,965,939</b> 1,909,441 2,552,200	<b>3,172,068</b> 1,410,427 1,943,901
Accumulated depreciation Intangible fixed assets Cost Accumulated amortization	16.2	(642,759) 2,056,498 2,172,694 (116,196)	(533,474) 1,761,641 1,850,752 (89,111)
Investment properties  Cost  Accumulated depreciation	17	<b>46,731</b> 47,128 (397)	<b>75,790</b> 75,889 (99)
Other assets Receivables Interest and fees receivables Deferred income tax assets	<b>18</b> 24.2	<b>48,397,398</b> 20,299,032 27,678,210 6,815	<b>43,959,084</b> 21,730,364 21,632,549
Other assets Provision for Other assets		790,933 (377,592)	613,003 (16,832)
TOTAL ASSETS		311,513,679	242,222,058

No

CONSOLIDATED BALANCE SHEET (continued) as at 31 December 2015

B02/TCTD-HN

LIADILITIE	Notes	31 December 2015 VND million	31 December 2014 VND million
LIABILITIES			
Borrowings from the State Bank of Vietnam	19	8,895,156	1,212,443
Due to and borrowings from other credit institutions  Deposits from other credit institutions  Borrowings from other credit institutions	<b>20</b> 20.1 20.2	<b>23,207,536</b> 9,589,583 13,617,953	<b>25,917,203</b> 9,446,931 16,470,272
Due to customers	21	255,977,884	198,505,149
Derivatives and other financial liabilities	10	-	133,018
Valuable papers issued	22	1,006,000	-
Other liabilities Interest and fees payables Other payables	23	<b>6,974,995</b> 5,493,843 1,481,152	<b>3,268,954</b> 2,312,462 956,492
TOTAL LIABILITIES		296,061,571	229,036,767
OWNERS' EQUITY			
Capital Charter capital Fund for capital expenditure Share premium Treasury shares	25.1	<b>14,303,049</b> 14,294,801 45 95,912 (87,709)	<b>12,303,049</b> 12,294,801 45 95,912 (87,709)
Reserves		438,236	425,030
Retained earnings		499,512	457,212
TOTAL OWNERS' EQUITY		15,240,797	13,185,291
Non-controlling interest	26	211,311	-
TOTAL LIABILITIES AND OWNERS' EQUITY		311,513,679	242,222,058





CONSOLIDATED BALANCE SHEET (continued) as at 31 December 2015

B02/TCTD-HN

### **OFF-BALANCE SHEET ITEMS**

		31 December	31 December
		2015	2014
	Notes	VND million	VND million
Guarantees for borrowings		15,936	18,619
Commitments on buying foreign currencies		6,117,361	21,246
Commitments on selling foreign currencies		2,162,749	21,246
Commitments on purchase swap transactions		3,642,690	6,201,363
Commitments on selling swap transactions		10,991,528	4,432,677
Letters of credit		256,561	116,484
Other guarantees		692,064	363,183
Other commitments		243,500	202,460
	41	24,122,389	11,377,278

Prepared by:

Reviewed by:

Ms. Thai Khanh Van Accounting Manager

Mr. Nguyen Tuan Cuong Chief Accountant Mr. Vo Tan Hoang Van General Director

Ho Chi Minh City, Vietnam

15 March 2016

# CONSOLIDATED INCOME STATEMENT for the year ended 31 December 2015

B03/TCTD-HN

	Notes	2015 VND million	2014 VND million
Interest and similar income Interest and similar expenses	29 30	21,783,454 (17,273,987)	18,762,895 (16,717,799)
Net interest income Fees and commission income Fees and commission expenses		<b>4,509,467</b> 585,228 (247,558)	<b>2,045,096</b> 81,614 (47,523)
Net gain from fees and commission	31	337,670	34,091
Net gain from foreign exchange	32	21,114	11,895
Net gain from trading securities		4,591	-
Net gain from dealing of investment securities Other operating income Other operating expenses	33	<b>136,825</b> 165,361 (176,790)	<b>682,677</b> 418,159 (52,554)
Net other operating (expenses)/income	34	(11,429)	365,605
Income from long-term investments	35	10,093	8,111
TOTAL OPERATING INCOME		5,008,331	3,147,475
Personnel expenses Depreciation and amortization charges Other operating expenses		(983,025) (163,957) (1,471,559)	(825,503) (147,562) (729,551)
TOTAL OPERATING EXPENSES	36	(2,618,541)	(1,702,616)
Net operating profit before credit loss expenses Credit loss expenses	13	<b>2,389,790</b> (2,278,984)	<b>1,444,859</b> (1,325,716)
PROFIT BEFORE TAX Current corporate income tax expense Reverse deferred tax	24.1	<b>110,806</b> (35,580) 4,656	<b>119,143</b> (28,906)
Total corporate income tax		(30,924)	(28,906)
NET PROFIT FOR THE YEAR		79,882	90,237
Attributable to: Common shareholders of the Bank Non controlling interest	26	76,406 3,476	90,237
Basic earnings per share (VND)	27	56	57

Prepared by:

Reviewed by:

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Ho Chi Minh City, Vietnam

15 March 2016